

FRANCO PINTO

Stay Connected Stay Secure !

SINCE 1958

COMPANY
PROFILE



2024

 www.francopinto.com

 +971 4344 2141

ABOUT FRANCO PINTO

YOUR MOST TRUSTED PARTNER

“ VISION

Empowering the forefront of IT network and security solutions as YOUR most trusted technology partner

“ VALUES



Success

Committed
to Customer
Success



Excellence

Product &
Service
Excellence



Learning

Training &
knowledge
Sharing

Who We Are ?

For more than 66 Years, our enduring relationships, corporate culture, specialized knowledge, and the perspective of our team have transformed us into more than a mere IT Solution company.

**40+**

Team Members

**1958**

Our Company is Founded

**500+**

Customers

**26+**

Project in 2023

**60+**

Trusted Vendors

**17+**

Official Partnership

COMPANY BRANCHES

Founded in 1958, Franco Pinto initially focused on office automation. By 1998, it shifted towards IT solutions, growing into a leading technology partner renowned for expertise and innovation in the digital era



1958

Company Was
Established



2015

UAE Branch was
Established



1998

The company
transitioned,
embracing IT
solutions as its
primary
business focus



2016

Best switching
distributor in
Africa



2021



Business was established in KSA
In Partnership with HUDUD.NET



WE EXCEL BY FOCUSING ON SPECIALIZATION

We offer expert value across technologies that are essential to business



Security



Infrastructure



Data Centre



Collaboration

EMPOWERING CUSTOMERS, EXCELLING TOGETHER, TRANSFORMING FUTURES

The array of logos on this page represents our network of trusted vendors and suppliers, each contributing to our comprehensive suite of services. These collaborations enable us to offer our clients a versatile and robust range of products, tailored to meet their unique needs.



Whether it's through cutting-edge security software, efficient networking systems, or state-of-the-art office automation, our partners play a crucial role in our ability to provide end-to-end solutions. Their support and expertise not only fuel our business growth but also empower our clients to achieve their operational goals, ensuring customer satisfaction and long-term success in an ever-evolving digital landscape.



17+
PARTNER



+1000
CUSTOMER

CUSTOMER SUCCESS. IT'S WHAT WE DO

At Franco Pinto, we pride ourselves on our strong and strategic partnerships with leading vendors and suppliers in the IT industry. Our collaborations span a diverse range of expertise, from advanced cybersecurity solutions to innovative networking and communication technologies. These partnerships not only enrich our service offerings but also ensure that we stay at the forefront of technological advancements.



THE CHALLENGE

In today's rapidly evolving digital world, businesses face complex IT challenges, from cybersecurity threats to managing advanced networking and communication technologies effectively.

THE SOLUTION

Franco Pinto offers comprehensive IT solutions, leveraging partnerships with leading vendors to provide cutting-edge, secure, and efficient technology tailored to meet these challenges.

Our vendor relationships are more than just transactions; they are a testament to our commitment to delivering excellence and quality to our clients. Featuring globally recognized names and industry pioneers, our portfolio of partners reflects our dedication to bringing the best of IT solutions to the market.

OUR BUSINESS SERVICES



IT SOLUTIONS



INSTALLATION & CONFIGURATION



ON TIME DELIVERY

IT SOLUTIONS

Our IT Solutions Reselling service offers strategic partnerships with leading IT solution providers, enabling us to deliver tailored technology solutions to enterprises and government clients. We provide expertise, customization, and support to meet their specific needs efficiently.

INSTALLATION & CONFIGURATION

Our installation and configuration Services help you maintain higher IT performance. Our robust, flexible services are designed to prevent problems and resolve issues more quickly by protecting your IT environment. At Franco Pinto Smart Solution, we guarantee rapid, reliable and robust information technology solutions that work

ON TIME DELIVERY

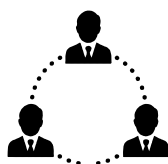
Our commitment to punctual project and service delivery ensures that clients receive IT solutions on time, every time. We prioritize timeliness, reliability, and excellence in executing projects, meeting critical deadlines with precision.



ON TIME, EVERY TIME



MANAGED SERVICES



PROFESSIONAL TRAINING



CONSULTATION SERVICES

MANAGED SERVICES

Our services vision is based on growing your business to remain competitive, our MS lets you focus on the core business objectives: generating leads, growing sales, keeping customers happy, and tapping new sources of revenue instead of having to focus on growing technical staff capabilities.

PROFESSIONAL TRAINING

We believe in empowering our customers with all the knowledge and skills they need. when buying a product we sell you the knowledge and not just the product and its manual

TECHNICAL SUPPORT

"It's not working" is never something you want to hear – especially when it's about your business systems. When issues arise, you want someone on hand fast, whether they're in your office or at the other end of the phone, to provide the support you need to help get everything back up and running again as quickly as possible.

Our widely experienced technical support team approaches everything with a 'can-do attitude' to deliver solutions to our customers no matter what the query, leaving you and your team free to get on with running your business. We employ the right people, business partners, processes, and technology to proactively meet your needs with our around-the-clock remote support uses.

Client Engagement Process:



Client Needs Assessment and Development

- Understand the client's IT requirements and objectives.
- Identify specific challenges and industry context.

Solution Proposal and Agreement:

- Present a detailed proposal, including services, timelines, and costs.
- Reach a mutually agreed-upon contract.



Solution Implementation:

- Execute the IT project as per the agreed plan.
- Maintain consistent client communication for updates.

Quality Assurance and Feedback

- Continuously monitor and improve the solution's quality.
- Collect client feedback to refine services.





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for inquiries!

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Your trust fuels our
commitment to
excellence.
Together, let's
shape the future of
innovative solutions
and enduring
partnerships



Franco Pinto
Technology

THANK
YOU

FRANCO PINTO

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