

FRANCO PINTO

Stay Connected Stay Secure !

SINCE 1958

COMPANY
PROFILE



2024

 www.francopinto.com

 +971 4344 2141

ABOUT FRANCO PINTO

YOUR MOST TRUSTED PARTNER

“ VISION

Empowering the forefront of IT network and security solutions as YOUR most trusted technology partner

“ VALUES



Success

Committed
to Customer
Success



Excellence

Product &
Service
Excellence



Learning

Training &
knowledge
Sharing

Who We Are ?

For more than 66 Years, our enduring relationships, corporate culture, specialized knowledge, and the perspective of our team have transformed us into more than a mere IT Solution company.

**40+**

Team Members

**1958**

Our Company is Founded

**500+**

Customers

**26+**

Project in 2023

**60+**

Trusted Vendors


**17+**

Official Partnership

COMPANY **BRANCHES**

FRANCO PINTO TECHNOLOGY LLC UNITED ARAB EMIRATES

 DUBAI – 221 AL MAKTOUM RD

 +971 4344 2141

 info@francopinto.com

FRANCO PINTO SMART SOLUTIONS SUDAN


 PORTSUDAN – GREEK AVENUE

 +249123188801

 info@francopinto.com

ALMAJMOUA ALOULA TECH LIBYA


 TRIPOLI ALFALAH RD

 +218 92 6643804

 info@aloula-g.net

HUDUD AL-TATWIR TECHNOLOGY SAUDI ARABIA

 JEDDAH AL MAADI, AL-RUWAIS,

 +966 54 5026270

 info@hudud.net

COMPANY TIMELINE

Founded in 1958, Franco Pinto initially focused on office automation. By 1998, it shifted towards IT solutions, growing into a leading technology partner renowned for expertise and innovation in the digital era



1958

Company Was
Established



2015

UAE Branch was
Established



1998

The company transitioned, embracing IT solutions as its primary business focus



2016

Best switching distributor in Africa



2021



Business was established in KSA
In Partnership with HUDUD.NET



WE EXCEL BY FOCUSING ON SPECIALIZATION

We offer expert value across technologies that are essential to business



Security



**Network &
Connectivity**



**Cloud & Data
Center**



**Productivity &
Creative**



Comprehensive Security

Keeping Your Business Safe in the Digital Age

At Franco Pinto, we offer top-tier security solutions designed to protect your business from cyber threats. Our comprehensive security services ensure that your network, data, and endpoints remain secure and resilient against any attack.

Challenge

Businesses face an ever-growing number of cyber threats that can compromise data, disrupt operations, and damage reputations.

FORTINET®

eset®

kaspersky

Trellix

Our Solutions



Network Security

Implement advanced firewalls, intrusion prevention systems, and secure VPNs to safeguard your network perimeter



Endpoint Protection

Provide robust antivirus, anti-malware, and ransomware defense to protect individual devices from threats



Threat Detection and Response

Utilize real-time monitoring, sophisticated incident response, and thorough forensic analysis to detect and neutralize threats.



Email Security

Deploy spam filtering, phishing protection, and email encryption to secure your communications



Data Protection

Ensure data integrity with encryption, data loss prevention (DLP), and secure storage solutions.



Managed Security Services

Offer 24/7 monitoring and proactive threat management to continuously protect your IT environment.



The Impacts

- ✓ Enhanced data protection and integrity
- ✓ Improved business continuity and reduced downtime.
- ✓ Increased customer trust and satisfaction
- ✓ Proactive threat detection and response



Network & Connectivity

Seamless Communication and Connectivity

Enhance your business operations with Franco Pinto's network and connectivity solutions. We provide state-of-the-art unified communications and networking services that ensure seamless connectivity and efficient collaboration across your organization.

Challenge

Effective communication and reliable connectivity are crucial for business success, yet many organizations struggle with fragmented systems and inconsistent network performance.



Unified Communications (UC)

Integrate voice, video, messaging, and collaboration tools to streamline communications and improve productivity. Our UC solutions ensure that all communication channels work together seamlessly, reducing delays and enhancing teamwork across your organization.



Wireless Networking

Deploy high-performance Wi-Fi solutions, cloud-managed networks, and advanced wireless management for reliable and secure connectivity. Our wireless networking solutions provide robust coverage, high-speed access, and secure connections, ensuring that your workforce stays connected and productive.



Network Infrastructure

Implement centralized network management, secure SD-WAN solutions, and performance optimization to enhance your network's efficiency and reliability. Our network infrastructure services include designing, deploying, and managing scalable networks that support your business growth while ensuring optimal performance and security.

The Impacts

- ✓ Enhanced collaboration and productivity.
- ✓ Seamless and reliable communication across the organization
- ✓ Reduced operational costs through optimized network performance.



Cloud & Data Center

Driving Innovation & Efficiency Challenge

Franco Pinto provides cutting-edge cloud and data center solutions that ensure your business operations run smoothly and securely. From cloud security to comprehensive data center protection, we have the expertise to meet your needs.

Businesses face the challenge of managing and securing complex cloud environments and data centers while ensuring compliance and efficiency.



Cloud Security

Protect your cloud environments with robust security measures, including cloud application security and cloud access security broker (CASB) solutions. Ensure comprehensive protection against threats targeting cloud services and data.



Data Center Security

Implement comprehensive data center protection, secure virtualization, and compliance management to ensure your critical infrastructure remains safe and compliant. Safeguard physical and virtual assets with advanced security protocols.



Virtualization Security

Secure your virtual machines and hypervisors with advanced protection solutions, ensuring efficient and secure resource management. Enhance the security and performance of your virtualized environments to prevent unauthorized access.



Cloud Infrastructure Management

Manage and optimize your cloud infrastructure with tools for monitoring, automation, and cost management. Ensure your cloud resources are used efficiently and effectively, reducing operational costs and enhancing performance.

The Impacts

- ✓ Enhanced security and compliance.
- ✓ Improved scalability and business agility.
- ✓ Optimized cloud and data center operations.
- ✓ Efficient resource management and utilization.



Productivity and Creative Solutions

Empowering Your Team's Potential

Boost your team's productivity and unleash their creativity with Franco Pinto's range of productivity and creative tools. Our solutions are designed to enhance collaboration, streamline workflows, and foster innovation within your organization.

Challenge

Organizations need tools that enhance productivity and foster creativity, but finding integrated solutions that do both can be challenging.



Productivity Tools

Equip your team with Office applications, cloud storage, and team collaboration features through Microsoft 365 Enterprise. These tools enhance productivity by providing seamless integration, real-time collaboration, and advanced features that support your team's daily operations and long-term goals. With tools like Word, Excel, PowerPoint, and OneDrive, your team can create, share, and collaborate on documents and projects with ease, improving efficiency and workflow.

Creative Tools

Provide graphic design, video editing, and web development capabilities with Adobe Creative Cloud. Empower your team to create and innovate with industry-leading tools that offer comprehensive features for all creative projects, from design to implementation. With applications like Photoshop, Illustrator, Premiere Pro, and Dreamweaver, your team can produce high-quality visuals, videos, and web content that captivate and engage your audience.

The Impacts

- ✓ Enhanced data protection and integrity
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EMPOWERING CUSTOMERS, EXCELLING TOGETHER, TRANSFORMING FUTURES

The array of logos on this page represents our network of trusted vendors and suppliers, each contributing to our comprehensive suite of services. These collaborations enable us to offer our clients a versatile and robust range of products, tailored to meet their unique needs.



Whether it's through cutting-edge security software, efficient networking systems, or state-of-the-art office automation, our partners play a crucial role in our ability to provide end-to-end solutions. Their support and expertise not only fuel our business growth but also empower our clients to achieve their operational goals, ensuring customer satisfaction and long-term success in an ever-evolving digital landscape.



17+
PARTNER



+1000
CUSTOMER

CUSTOMER SUCCESS. IT'S WHAT WE DO

At Franco Pinto, we pride ourselves on our strong and strategic partnerships with leading vendors and suppliers in the IT industry. Our collaborations span a diverse range of expertise, from advanced cybersecurity solutions to innovative networking and communication technologies. These partnerships not only enrich our service offerings but also ensure that we stay at the forefront of technological advancements.



THE CHALLENGE

In today's rapidly evolving digital world, businesses face complex IT challenges, from cybersecurity threats to managing advanced networking and communication technologies effectively.

THE SOLUTION

Franco Pinto offers comprehensive IT solutions, leveraging partnerships with leading vendors to provide cutting-edge, secure, and efficient technology tailored to meet these challenges.

Our vendor relationships are more than just transactions; they are a testament to our commitment to delivering excellence and quality to our clients. Featuring globally recognized names and industry pioneers, our portfolio of partners reflects our dedication to bringing the best of IT solutions to the market.

OUR BUSINESS SERVICES



IT SOLUTIONS

IT SOLUTIONS

Our IT Solutions Reselling service offers strategic partnerships with leading IT solution providers, enabling us to deliver tailored technology solutions to enterprises and government clients. We provide expertise, customization, and support to meet their specific needs efficiently.



INSTALLATION & CONFIGURATION

INSTALLATION & CONFIGURATION

Our installation and configuration Services help you maintain higher IT performance. Our robust, flexible services are designed to prevent problems and resolve issues more quickly by protecting your IT environment. At Franco Pinto Smart Solution, we guarantee rapid, reliable and robust information technology solutions that work



ON TIME DELIVERY

ON TIME DELIVERY

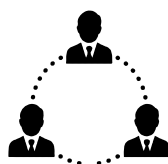
Our commitment to punctual project and service delivery ensures that clients receive IT solutions on time, every time. We prioritize timeliness, reliability, and excellence in executing projects, meeting critical deadlines with precision.



ON TIME, EVERY TIME



MANAGED SERVICES



PROFESSIONAL TRAINING



CONSULTATION SERVICES

MANAGED SERVICES

Our services vision is based on growing your business to remain competitive, our MS lets you focus on the core business objectives: generating leads, growing sales, keeping customers happy, and tapping new sources of revenue instead of having to focus on growing technical staff capabilities.

PROFESSIONAL TRAINING

We believe in empowering our customers with all the knowledge and skills they need. when buying a product we sell you the knowledge and not just the product and its manual

TECHNICAL SUPPORT

"It's not working" is never something you want to hear – especially when it's about your business systems. When issues arise, you want someone on hand fast, whether they're in your office or at the other end of the phone, to provide the support you need to help get everything back up and running again as quickly as possible.

Our widely experienced technical support team approaches everything with a 'can-do attitude' to deliver solutions to our customers no matter what the query, leaving you and your team free to get on with running your business. We employ the right people, business partners, processes, and technology to proactively meet your needs with our around-the-clock remote support uses.

Client Engagement Process:



Client Needs Assessment and Development

- Understand the client's IT requirements and objectives.
- Identify specific challenges and industry context.

Solution Proposal and Agreement:

- Present a detailed proposal, including services, timelines, and costs.
- Reach a mutually agreed-upon contract.



Solution Implementation:

- Execute the IT project as per the agreed plan.
- Maintain consistent client communication for updates.

Quality Assurance and Feedback

- Continuously monitor and improve the solution's quality.
- Collect client feedback to refine services.





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for inquiries!

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Your trust fuels our
commitment to
excellence.
Together, let's
shape the future of
innovative solutions
and enduring
partnerships



Franco Pinto
Technology

THANK
YOU

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