



Franco Pinto
Smart solutions Co.Ltd

Stay Connected Stay Secure



Khartoum - Zubair Pasha St.



+249183772681/82



www.francopinto.com



info@francopinto.com



2848

Credible Source for Your ICT Solutions



1. Company
Background

2. Our business
Services and
Solutions

3. Global partnership
and customers



Vision

Empowering IT network and security solutions as the most trusted technology partner.

Values

- 1.** Commitment to customer success.
- 2.** Product & Service excellence.
- 3.** Commitment to supporting our customers and employees with knowledge and on-going training.



Mission

Dedicated to providing excellent IT solutions and services.

Franco Pinto

In simple numbers



50+ people



22+ projects
in 2018



500+ customers



60 years



Exclusive
Distributer

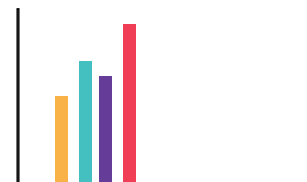


Official Partner



Brand

Best switching
distributer in
Africa 2016



60% increase



Annual Revenue

Company Timeline / history



◀1

1958

Company is established by a group of Sudanese and Italian business men working in typewriters machines



◀3

1974

Company reverted to the original name of Franco Pinto



◀5

2000

Company become the authorized distributor for SHARP photocopiers in Sudan



◀7

2010

D-Link chosen Franco Pinto to be the Only Authorized Distributer in Sudan



◀2

1970

Named Khor Omer when President Nimeiry nationalized all foreign companies



◀4

1998

Company changes it's direction to IT solutions and office automation



◀6

2003

Company become the Authorized distributor for ESET in Sudan



◀8

2015

Company started providing Full IT solution in Security and network

Our Business Services



Technical Support



Installation &
Configuration



On Time Delivery



Managed Services



Professional
Training



Consultation
Services



Technical Support Service

"It's not working" is never something you want to hear – especially when it's about your business systems. When issues arise, you want someone on hand fast, whether they're in your office or at the other end of the phone, to provide the support you need to help get everything back up and running again as quickly as possible.

Our widely experienced technical support team approach everything with a 'can do attitude' to deliver solutions to our customers no matter what the query, leaving you and your team free to get on with running your business. We employ the right people, business partners, processes and technology to proactively meet your needs with our around-the-clock remote support uses.



Installation & Configuration

Our installation and configuration Services helps you maintain higher IT performance. Our robust, flexible services designed to prevent problems and resolve issues more quickly by protecting your IT environment. At Franco Pinto Smart Solution, we guarantee rapid, reliable and robust information technology solutions that work.



On Time Delivery

With a "can do" attitude, we are always there to deliver on our customer promise, whatever it takes. with a history of delivering bespoke



Consultation Services

We work in partnership with our customers in various industries, advising how to use IT solutions in order to meet their business objectives or overcome problems. And to improve the structure and efficiency of IT solutions. IT Consulting solution from Franco Pinto provides:

IT Evaluation weak and sensitive areas in your IT system with the potential for security risk are pinpointed by our technicians to create a customized solution that's built to fit your company.

IT Establishment we install your unique IT plan, using trusted vendor partnerships and strategic planning so you're in step with the very best IT solution available.

Management and Administration - we recommend custom security strategies to ensure your business could survive the worst.



Managed Services

Our services vision is based on growing your business to remain competitive, our MS let you focus on the core business objectives: generating leads, growing sales, keeping customers happy and tapping new sources of revenue instead of having to focus on growing technical staff capabilities.



Professional Training

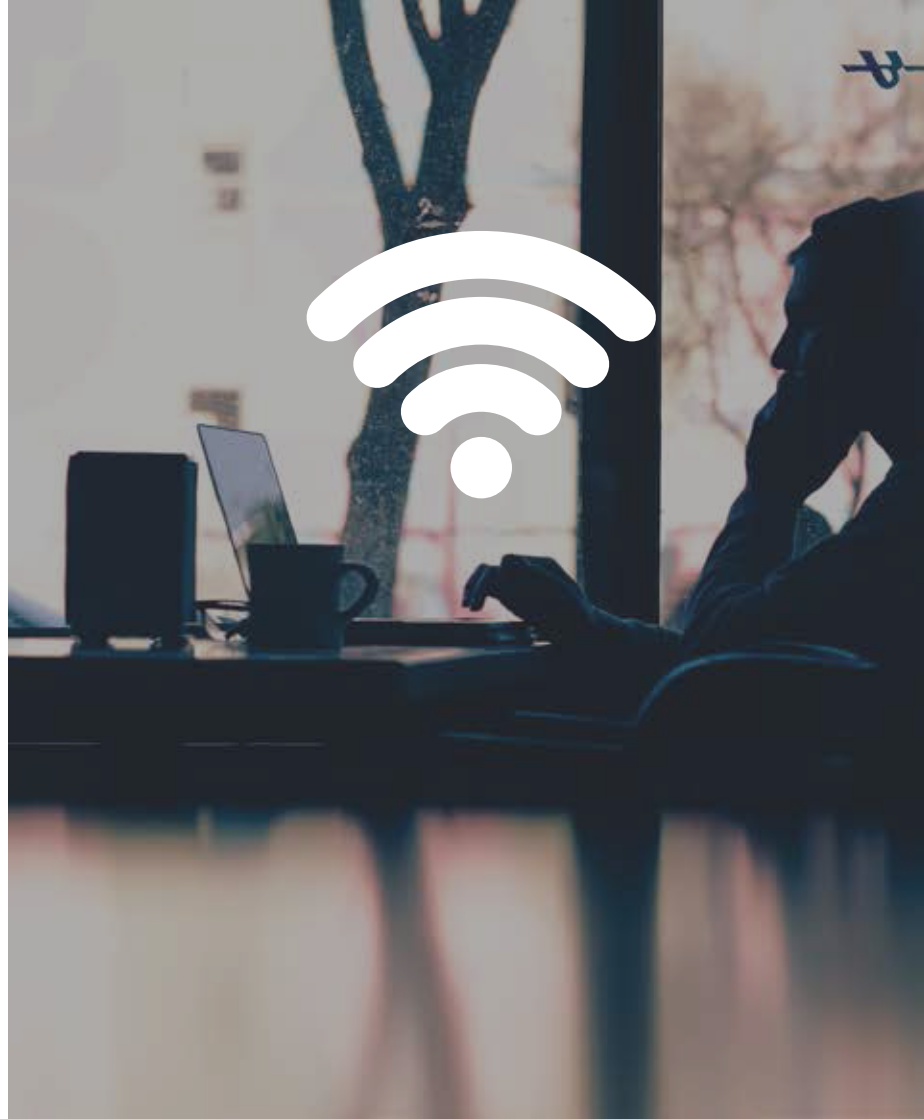
We believe in empowering our customers with all knowledge and skills they need.

when buying a product we sell you knowledge and not just the product and it's manual.

Unified Wireless Solutions

Stay Connected.

Welcome to the future of scalable
WIFI



Our Solutions



Endpoint Security

Whether your end point connected to the Internet or not our solution will protect you from potential security threats



UTM Firewall

Unified threat management (UTM) provides multiple security features and services in a single device in the network, protecting users from security threats in a simplified way



Structured Cabling

We bring to you the best Structured Cabling solution that offer highest quality & performance.



Unified Wireless

Unified Wireless Network solutions that support real-time business-critical applications and create a secure, mobile, interactive workplace for organizations.



Network Monitoring

Increase the efficiency of your network by ensuring that your network are running smoothly with no outages occur, knowing bandwidth and resource consumption.



Unified Communication

Real time communication solutions to integrate your business communication services such as voice, instant messaging and video conference.



Surveillance System

A premier Video Surveillance Solutions, We design and implement security camera systems in order to deliver peace of mind.



Data Center Solutions

With ever-increasing data center (DC) size and complexity, we provide the right configurations and equipment to meet your specific environment needs, as well as remote monitoring solutions.



Software Licences

As a licensing specialist we provide licenses that fit all customers need and budget.



Banking Equipment

Serving financial institutions for over 15 years, we offer Money Counters, Check Scanners, Check Printers and Que Systems solutions that incorporate the latest products and technology available.



Storage Solutions

Data storage capabilities with high-performing and cost-effective storage solutions. We'll help you become more flexible and scalable with storage capabilities.



Office Equipment

We are Your One-Stop Office Equipment's Source! From PCs & Laptops to Printer Scanners and Photocopiers and all your Computer Accessories.



**Exclusive
Distributer**

Franco Pinto works with a wide range of partners in all fields of competence. Partnerships are a key enabler for meeting challenges and generating sustainable change and long-lasting impact. Partnerships are firmly embedded in Franco Pinto's way of working.



World-Class Products

Security Solutions

**Greater Flexibility
Complete Control**





Official Partner



SHARP



Other Brands

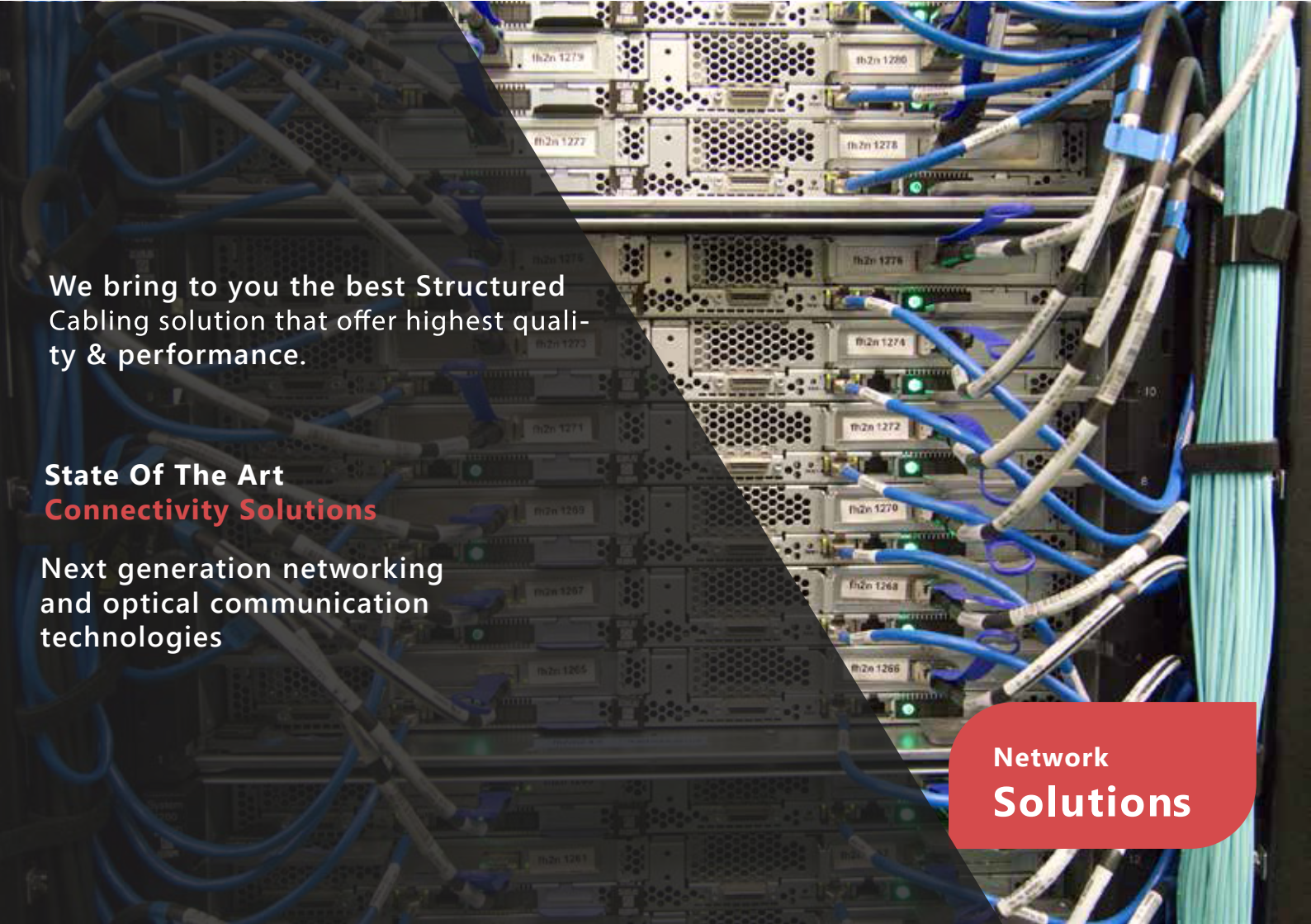


SOPHOS



FORTINET





We bring to you the best Structured Cabling solution that offer highest quality & performance.

State Of The Art
Connectivity Solutions

Next generation networking and optical communication technologies

Network
Solutions



**IT security
Solutions**

You Are Never
Out Of Options



Better Equipped.
Better Care
Office And Banking Machines

**Simplicity is the parent of
productivity.**

We offer an intelligent industry-leading unified communication solution for businesses of all sizes

Unified

Communication





Our Customers


Include More than 500 commercial banks, oil companies, ministries, insurance companies, trading companies, hospitals and Organization at different size businesses.





A Creative Team

The people of Franco Pinto, inspired by Company's philosophy, are characterized by creativity, effectiveness passion for innovation and provision of high quality services ensuring an important advantage against competition. Each and every one of them being unique for the company, reflecting its philosophy and doing their bit in its further development.





A Culture of Growth

The Company is committed to investing in its people through continuous training and specializing in new technologies. Besides, our course and development has definitely shown that dedication, expertise and effectiveness is the key to success.

A Promise



Reliable Products



Customer Support



Technical Advisor



Reliable Pricing

Your Partner In Technology Since 1958

